



PACE
INSTITUTE OF MANAGEMENT

Training Program
CPO
CHIEF PRODUCTION OFFICER

CPO - CHIEF PRODUCTION OFFICER

The Chief Production Officer (CPO) training program is one of the core training programs offered by PACE. This program aims to build and develop a professional production and plant management force for the business community in Vietnam.

Not long ago, one of the leading multi-national corporations (MNCs) in Europe visited Vietnam to outsource some of its production and manufacturing stages to local companies. They knew that companies in Vietnam had similar production lines and hoped that the cost of goods (COGs) sold in Vietnam would be lower than those in Europe. However, after extensive discussions, it was discovered that the COGs with the same production line in Vietnam was nearly half more than the COGs in Europe and the United States. Thus, the question arose of why there were two different COGs even though the production line created the same material in Vietnam, and with even cheaper labor cost. The answer lies in the company's ability to manage productions and its ability to integrate and utilize technology effectively.

Nowadays, whether it is a small, medium or large factory, production management uses technology to help production managers and

directors save time in learning and managing all activities in the factory. In addition, technology also saves costs in the production line, which helps the company achieve optimal productivity with competitive COGs. Understanding the production management landscape, PACE's CPO program provides knowledge on advanced and effective production management technology from leading MNCs to increase the productivity of businesses. The program consists of the following content: (1) Being a Professional CPO; (2) Organizing a Factory; (3) Production Plan; (4) Production Management; (5) Research & Development; (6) Total Quality Management; (7) Supply Chain Management; (8) Health, Safety, Security & Environment; (9) Managing Team and (10) Life Management Program.

Trainers of the program include seasoned experts in production and manufacturing management who have in-depth knowledge of the latest trends in production management in Vietnam and abroad. Through the training program, these dedicated trainers aspire to bring Vietnamese production to a higher level, and contribute to the effective and efficient production and manufacturing for businesses in Vietnam.



PROGRAM OBJECTIVES

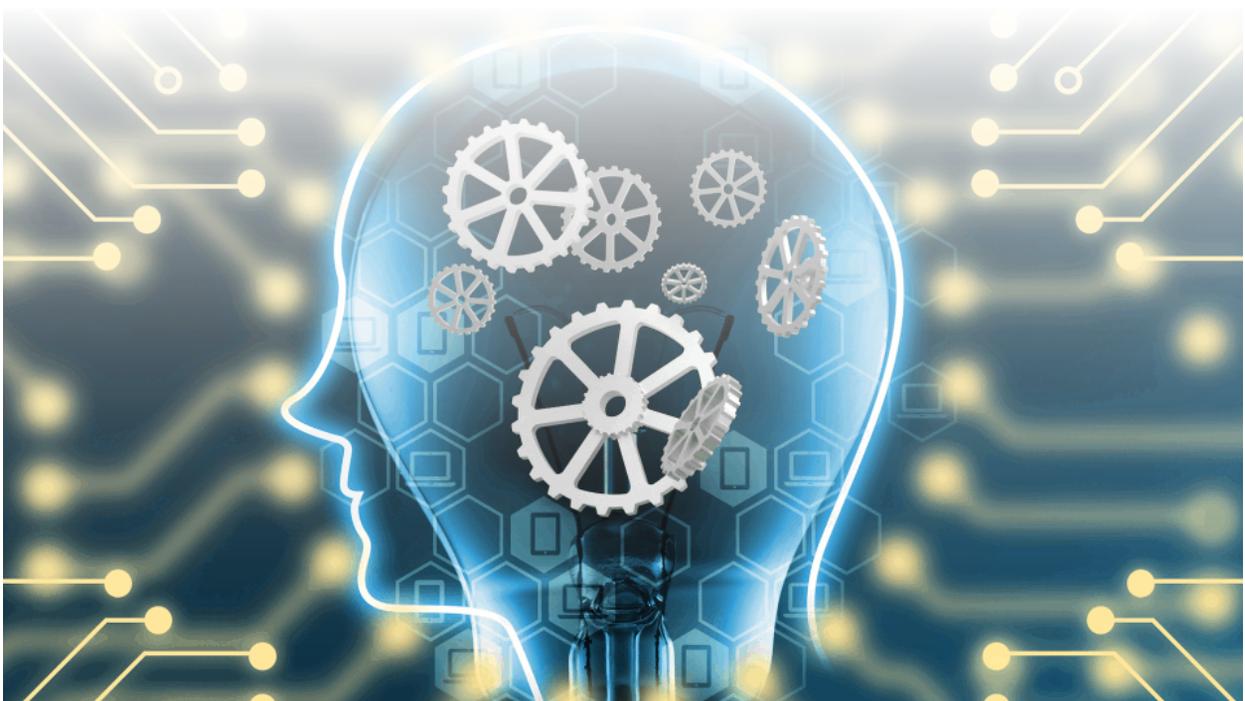
TARGET PARTICIPANTS

- Members in the Board of Directors who participate in planning production/manufacturing strategy.
- Existing Chief Production Officer, Quality or Quality Control managers, Production Line managers, heads and deputy heads of departments of production and manufacturing management in local and foreign companies.
- Existing technicians, assembly line supervisors, and those who participate directly in manufacturing and post-manufacture activities and aspire to be Chief Production Officer in the future.

TARGET PREREQUISITES

Prospective participants must be at least 22 years old and satisfy at least one of the following requirements:

- University or college diploma (of any major).
- Current or former managers or executives holding important management positions in their companies.
- At least two years of work experience in a certain industry.



TRAINING OBJECTIVES

After completing this program, participants will be able to perform the following:

- To understand current changes in the roles and responsibilities of a CPO, and new trends in the production and production management in a local and international context.
- To acquire the systematic thinking and core knowledge that a CPO is required to possess in today's business environment.

PROGRAM OBJECTIVES

After successfully completing this program participants will:

- To help learners understand what it means to be and how to become a CPO.
- To provide learners with fundamental concepts, core knowledge, and skills that a CPO must possess.

PROGRAM DURATION

Each program includes 90 periods and lasts 04 months for daytime classes or 2.5 months for evening classes.

PROGRAM COMPLETION

Program completion requires taking a final examination. This final evaluation will be assessed as one of the factors for awarding a certificate of completion.



PROGRAM CONTENT



SUBJECTS		Session	Hours
1	Being a Professional CPO	1	3
2	Organizing a Factory	2	6
3	Production Plan	4	12
4	Production Management	4	12
5	Research & Development (R&D)	4	12
6	Total Quality Management (TQM)	4	12
7	Supply Chain Management (SCM)	2	6
8	Health, Safety, Security & Environment (HSSE)	2	6
9	Managing Team	4	12
10	Life Management Program (LMP)	2	6
11	Final Exam	1	3
*	Graduation Ceremony	*	*
TOTAL		30	90



PACE Institute of Management (PACE) is a leading school for business leaders and managers in Vietnam. Our mission is *“to contribute to shaping a new business society in Vietnam by developing leadership capacity, professional capability and ethical standards for individuals, organizations and community”*.

To achieve its mission, PACE focuses on the following areas: **Corporate Training, Management Consulting, Book Publishing, and Seminars & Conferences**. In addition, PACE also initiates and manages several ***not-for-profit educational projects*** to actualize our mission in an overall and sufficient way.

Since its inception in 2001, PACE has expanded from solely providing business training to offering a wide range of high-quality programs and many resources and initiatives that expand the knowledge and deepen the skills of Vietnamese business leaders and professionals. To date, **more than 110 training programs** at PACE have been attended by **over 115.000** business leaders, managers and executives from local and foreign enterprises, public and private sectors, officials from central and local State agencies, and leaders from not-for-profit and non-governmental organizations in Vietnam.

In addition, PACE organizes local and international seminars and conferences on economics, business, management, leadership, culture and education. Particularly, in efforts to link the local community with the world’s great minds, PACE has organized international seminars presented by **Prof. Philip Kotler** (Father of Modern Marketing), **Prof. Michael Porter** (Father of Modern Strategy), **Mr. Paul Krugman** (Nobel Laureate in Economics), **Prof. Dave Ulrich** (The world’s most influential person in Human Resource Management), **Prof. Stephen M. R. Covey** (Father of “The Speed of Trust”), and so on. These seminars have brought influential insights from the world-renowned business thinkers to more than 22.000 CEOs, high-level executives, government officials, professionals, and scholars.

Last but not least, PACE also initiates and manages several not-for-profit educational projects. One of the not-for-profit endeavors is the OpenEdu Initiative. With the motto “for Self-Enlightening”, the diverse activities of OpenEdu include IPL Scholarship which offers 100% scholarships to young leaders aged 20-27, GoodBooks.org, Annual Book Awards, OneBook, Talk & Think forums and others. Each of PACE’s activities and non-profit projects plays a collaborative role in broadening and developing the educational and intellectual advancement of leaders across sectors and building opportunities for youth and young professionals to become competent and innovative leaders in Vietnam.

PACE’S GLOBAL PARTNERS

- **FranklinCovey (FC)** is a high-trust global leading organization specializing in leadership development, effectiveness improvement and culture creation. FranklinCovey Vietnam (a Member of PACE) is an exclusive partner of FranklinCovey to deliver FranklinCovey’s world-class training programs and consulting solutions in Vietnam. (www.FranklinCovey.vn).
- **Balanced Scorecard Institute (BSI)** is the world’s leading organization for strategy management and performance management. Balanced Scorecard Vietnam (a Member of PACE) is the only authorized partner of Balanced Scorecard Institute in Vietnam, Laos and Cambodia. (www.BalancedScorecard.vn).
- **Society for Human Resource Management (SHRM)** is the world’s largest HR membership organization devoted to HR professional development and the advancement of standards of HR professionals worldwide. PACE is SHRM’s Exclusive Representative in Vietnam. (<https://shrm.PACE.edu.vn>).

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